RAMCO AVIATION SOLUTION ENHANCEMENT NOTIFICATION

Version 5.9.1

Commercials



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WHAT'S NEW IN CUSTOMER REQUEST?

Ability to raise request for multiple Aircrafts

Reference: APRP-1344

Background

When a Request is raised for Bid/Proposal, the request may actually come for multiple objects (Aircrafts / Parts). While a Request for 'Parts' can be generated for multiple objects, there is no provision to raise requests for multiple Aircrafts currently.

Hence the requirement is to have provision to generate request for multiple aircrafts if the request is being created with Request Type: 'Bid'.

Change Details

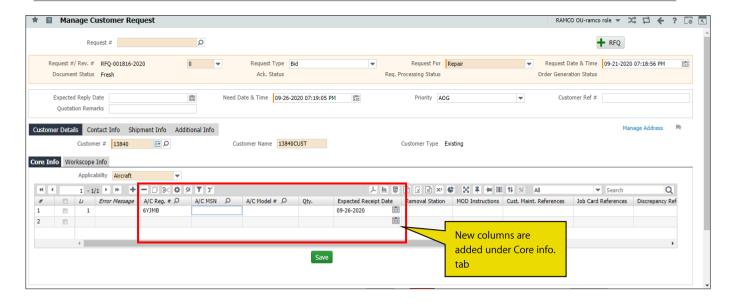
- New Columns 'A/C Reg #', 'A/C MSN', 'A/C Model #', 'Qty.' and 'Expected Receipt Date' have been added in the multiline of the Core Info. tab under the Part Sale Management business process > Manage Sales RFQ component > Manage Customer Request activity (Exhibit 1).
 These columns will be visible only when the applicability is selected as 'Aircraft' in case of Request for 'Repair'.
- Note: In case of Request Type 'Order/Quotation', Request for as 'Repair' with Applicability:' Aircraft' the existing functionality continues.
 - i.e., The Request will be allowed to be created and processed only for a single Aircraft and the Aircraft Details Controls(A/C Reg #, A/C MSN and 'Expected Receipt Date') will remain in the header and newly added controls ('A/C Reg. #', 'A/C MSN', 'A/C Model#', 'Qty.' and 'Expected Receipt Date') in the 'Core Info'. multiline will be hidden.
- Note: 'Bid' Request can be created either with A/C Reg # level or at A/C Model # level as well. If request is raised at A/C mode I3, the quantity is mandatory.
- Note: The 'Work Scope Info." can be defined and saved at each Aircraft Reg # or Aircraft Model # level as defined in the 'Core Info' tab.

Exhibit 1:

Manage Customer Request screen in the Manage Sales RFQ business component

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WHAT'S NEW IN CUSTOMER MASTER?

Ability to default restriction flag and define LC applicability in customer master

Reference: APRP-1448

Background

Whenever international exports are being done, the Letters of Credits issued by the Customer's bank is a critical information that needs to be reviewed during shipping. These documents are in general managed by a Treasury Team, however, it is hard to track them and check them during shipment if they are not recorded in the system. Therefore the business need is to have a provision to efficiently manage tracking of Letters of Credits received for export orders.

Some countries have trade restrictions which has to be complied with by any organization located in that country. These organizations include Department of Treasury, Department of Defence, Department of Commerce, and so on. Based on the regulations, some individuals / organizations might be restricted to trade with, collectively called as Consolidated Sanctions List.

The business need is to identify those customers who are restricted as a part of the master definition.

Change Details

 A new combo control "LC Applicable?" is added in the multiline under 'Address ID Details' section of Create Customer Record and Edit Customer Record UI's under the Sales Setup business process > Customer Component. (Exhibit-1)

The value in this control can be:

- Yes Indicates that the 'Letter of Credit' is needed when the parts are shipped to /
 from the address details maintained against the lines.
- No Indicates that the 'Letter of Credit' is not needed when the parts are shipped to
 / from the Address details maintained against the lines.
- Blank Indicates that the 'Letter of Credit' is not applicable for the customer.
- 'ISO Country' control in the 'Address Details' multiline of 'Customer Record' control is made as mandatory
 to ensure that the country details are maintained against the shipping details for identifying the trade
 compliance.
- 3. A new display only column "LC Applicable ?" is added in the multiline under 'Address ID Details' section of 'View Customer Record' UI under the Sales Setup business process > Customer component. (Exhibit-2)
- 4. A new data hyperlink control "Restricted?" is added under 'Customer Details' section in 'Edit Sales Point



Details' and 'View Sales Point Details' Ul's under the Sales Setup business process > Customer component. (Exhibit-3)

This Control will be displayed as:

- No: If no restriction definitions are available for the specific customer in the Manage Part Restrictions screen.
- Yes: If restriction definitions are available for the specific customer in the Manage Part Restrictions screen.
- Note:
- On Click of this hyperlink, the 'Manage Part restrictions' screen will be launched with the customer defaulted on screen and the definitions already available will be displayed.

Exhibit 1:

Create Customer Record screen in the Customer business component

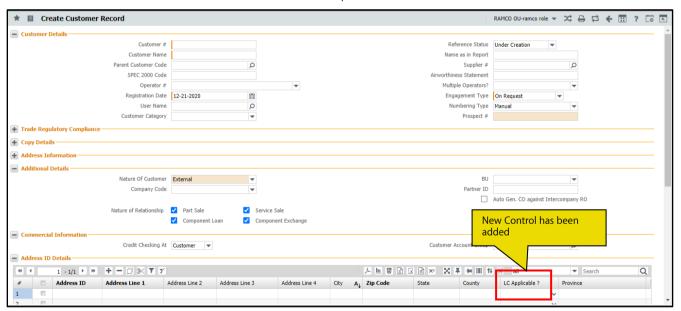


Exhibit 2: View Customer Record screen



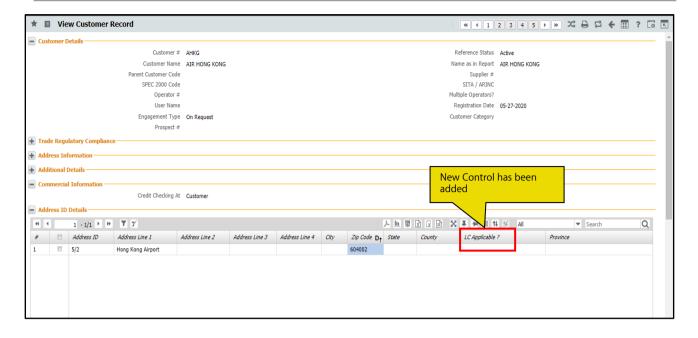
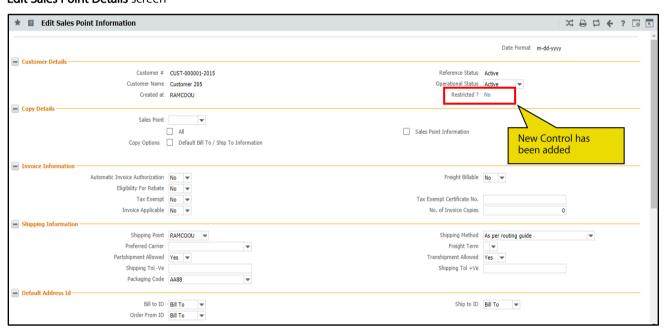


Exhibit 3: Edit Sales Point Details screen



WHAT'S NEW IN CUSTOMER ORDER?

Ability to restrict generation / approval of CSO based on the Trade restrictions

Reference: APRP-917

Background

Many countries have certain trade compliance rules and regulations which needs to be followed by every organization / entity. The restrictions may vary at different levels:

For Example:

- 1. If any organization is identified in Screening List, no transactions should be done with that organization.
- 2. Similarly If an A/c was transferred to an Embargo Country, then the MRO needs to restrict Receiving and Execution docs for parts removed from that Particular A/c.

However currently, in case if there are any trade restrictions imposed on any organization or specific list of parts, there is no provision to restrict the transactions generated with the restricted entities. Hence the requirement is to have a master screen where restriction definitions against the applicable entities can be defined and when transactions are performed the necessary validations will be invoked to not proceed with the transaction.

While the Restriction definitions at entity level will be maintained in the **Manage Part Restrictions** screen. This enhancement will only cover how a Customer Order is restricted from generation / confirmation / approval if any restrictions exists against the corresponding entities (Customer, Part # - Serial/Lot, Country, Aircraft Reg. #) provided in the Customer Order.

Change Details

- A. New parameter is added under the Sales Setup business process > Customer component > Set Sales process Parameters activity. (Exhibit-1)
 - 1. Display Parameters for: MRO Sales
 - a. Parameters for: Customer Order Services
 - b. Process Parameter: Aircraft based Trade Restriction Definitions for Customer Order
 - c. Permitted Value : Specify "0" for "Required" and "1" for "Not Required"

If this is parameter is set as

- Required: Then 'Aircraft' based definitions can be provided & restricted for Customer order in the 'Manage Part Restrictions' screen
- Not Required: Then 'Aircraft' based restriction definitions will not be allowed in Manage Part Restrictions screen.
- Note:

The parameter is not allowed to be modified if there are Aircraft based definitions in active status in the **Manage Part Restrictions** if the parameter



is initially set as 'Required' and now being modified as 'Not Required'. However, vice versa is allowed. i.e Initially parameter is set as 'Not Required', now it can be set as 'Required' whenever needed.

- B. Restrictions will be invoked in the Customer Order transaction as mentioned below.
 - During creation of Customer Order or on click of 'Confirm' or 'Approve', the following
 details available in the Customer Order will be validated with the definitions in the
 Manage Part Restrictions screen to check whether screening or trade compliance
 restrictions are applicable.
 - Customer #
 - Aircraft # (in case of Customer Orders with Applicability : Aircraft)
 - Part # (in case of Customer Orders with Applicability : Parts) (in case All the parts available in multiline)
 - Part Serial # (if available)
 - Mfr. Lot #
 - Rmv. from A/C Reg. # (in case of Customer Orders with Applicability : Parts)
 - Ship to Address ID(all the address information)(ISO Country should be validation with To Country Definitions)
 - If restriction definition exists against any of the above entities, then system will first
 check the validity of the definition for current date, if it is valid then system will identify
 the restriction code available against the definition and check the value set for the
 parameter 'Restrict Customer Order' against the restriction code in the Define Process
 Entities screen.

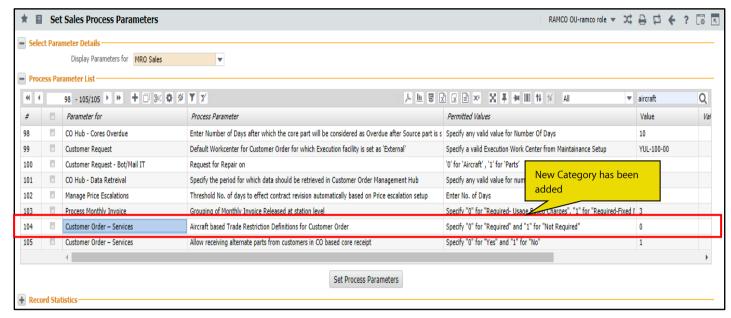
If the parameter is set as:

- 1. <u>Restrict Creation</u>: Then validation will be done during creation itself and the Customer Order will not allowed to be generated.
- 2. <u>Restrict Confirmation</u>: Then Customer Order will be allowed to be generated, however confirmation will be restricted.
- 3. <u>Restrict Approval</u>: Restriction will be invoked during approval of the customer order.
- Different validations will be shown depending on the entities which are restricted.
- Note:

 When the current date does not fall within effective date of restrictions definitions in **Manage Part Restrictions** or the parameter: 'Allow Customer Order?' available against the restriction code is set as 'Yes' then no validation is thrown and CO is allowed to be generated/confirmed/approved.
- Customer Order generation in any status will be restricted even during the auto set up of CO on GI confirmation/ Routing of Parts /Request confirmation (automation of CO from request) / Request Processing (from CO hub- Error Requests) if any of the entities in the transaction are restricted as per the master definitions and the parameter against the restriction code is set accordingly.



Exhibit 1: Set Sales Process Parameters screen in the Customer business component



WHAT'S NEW IN PART SALE ORDER?

Ability to restrict generation / approval of PSO based on the Trade restrictions

Reference: APRP-1464

Background

Many countries have certain trade compliance rules and regulations which is to be followed by every organization / entity. The restrictions may vary at different levels:

For Example:

If any organization is identified in Screening List, no transactions should be done with that organization.

However currently, if there are any trade restrictions imposed on any organization or specific list of parts, there is no provision to restrict the transactions getting generated with the restricted entities. Hence the requirement is to have a master screen where restriction definitions against the applicable entities can be defined and when any transactions are performed the necessary validations will be invoked to not proceed with the transaction.

While the Restriction definitions at entity level will be maintained in the **Manage Part Restrictions** screen. This enhancement will only cover how a Part Sale Order is restricted from generation / confirmation / approval if any restriction exist against the corresponding entities (Customer, Part # - Serial/Lot, Country) provided in the Part Sale Order.

Change Details

Restrictions will be invoked in the Part Sale Order transaction as mentioned below.

- During creation of Part Sale Order or on click of 'Confirm' or 'Approve', the following
 details available in the Part Sale Order will be validated with the definitions in the
 Manage Part Restrictions screen to check whether screening or trade compliance
 restrictions are applicable.
 - Customer #
 - Part #
 - Ship to Address ID (all the address information)(ISO Country should be validation with To Country Definitions)
- If restriction definition exists against any of the above entities, then system will first check the validity of the definition for the current date, if it is valid, then system will identify the restriction code available against the definition and check the value set for the parameter 'Restrict Part Sale Order' against the restriction code in the **Define Process Entities** screen.

If the Parameter is set as:



- 4. <u>Restrict Creation</u>: Then validation will be done during creation itself and the Part Sale Order will not allowed to be generated.
- 5. <u>Restrict Confirmation</u>: Then Part Sale Order will be allowed to be generated, however confirmation will be restricted.
- 6. <u>Restrict Approval</u>: Restriction will be invoked during approval of the Part Sale Order.
- Different validations will be shown depending on the entities which are restricted.

Note:

- When the current date does not fall within effective date of restrictions definitions in the **Manage Part Restrictions** or the parameter: 'Allow Part Sale Order?' available against the restriction code is set as 'Yes' then no validation is thrown and PSO is allowed to be generated / confirmed / approved.
- Part Sale Order generation in any status will be restricted even during the auto set up of PSO on Request Confirmation (automation of PSO from request) / Request Processing (from CO hub error Request) if any of the entities in the transaction are restricted as per the master definitions and the parameter against the restriction code is set accordingly.



Ability to identify and book revenue to Analysis code in PSO

Reference: APRP-1451

Background

As per the existing functionality, revenue and cost from Part Sale Order would always be posted to the default Analysis Code mapped to the sale account or COSR account defined as per the Sale Account Definition.

Now that Analysis Code is being used as one of the financial dimensions to the analysis revenue and profits, a business need has been raised for a provision to identify Analysis Code at document level (instead of default) and then post the revenue and cost accordingly to that Analysis Code.

Hence the requirement is to maintain an Analysis Code at part Sale List level and default the same in all Part Sale Orders created with reference to that or to have a provision to provide / update the Analysis Code manually in the Part Sale Order. This will facilitate the revenue and cost accumulation for all the specific orders / orders against a specific Sale List under a single Analysis Code and eases the profitability analysis.

Change Details

 A new option setting as mentioned below has been added under Set Finance Process Parameters activity under OU Parameter Setup component of Finance Setup BPC. (Exhibit-1)

Parameter Level: Organization Unit level Business Process: Receivables Management

Category: Part Sale Order

Process Parameter: Enforce Analysis Code in Part Sale Order

Permitted Value: Enter '0' for 'No' and '1' for 'Yes'

If the above parameter is set as:

- No: Then Analysis Code need not mandatory in the Part Sale Order. Revenue and Cost will be posted to the default Analysis Code as per the existing functionality.
- Yes: Then Analysis Code will be mandated in the Part Sale Order. Revenue and Cost will be posted to the Analysis Code available in the Part Sale Order.
- ✓ Even if the above set option is set as 'No', user will not be restricted from providing analysis code in the part sale order.
- ✓ Analysis Code, if available in the part sale order will be given preference over the default analysis code for revenue and cost postings.
- A new control Analysis Code is added in the Manage Customer Part Sale List UI under the Create / Edit Customer Record activity under Customer component of Sales Setup BPC. (Exhibit- 2)



- ✓ Since Part Sale List is not mandatory document to create a Part Sale Order, it is not mandatory to always have Part Sale List #(s) documents. It is also not mandatory to provide Analysis Code in the Part Sale List.
- 3. A new control **Analysis Code** is added in the **Manage Part Sale Order** activity under **Part Sale Order** component of **Part Sale Management** BPC. (**Exhibit-3**)
- ✓ Depending on the set option mentioned above the Analysis Code will be mandated in the Part Sale Order.

Note:

- 1. When a Part Sale Order is auto generated from Customer Request,
 - a. If Part Sale List evaluation is applicable and if Analysis Code is already available in the Part Sale List, Part Sale Order would be auto set up in the applicable status with the Analysis Code from the Part Sale List. The user can, however modify the defaulted Analysis Code by revising the Part Sale Order.
 - b. If Part Sale List evaluation is applicable but Analysis Code is not provided in the Part Sale List and Analysis Code in Part Sale Order is mandatory, then the Part Sale Order will auto set up in 'Draft' status. User has to provide the Analysis Code in the PSO to make it 'Fresh'
 - c. If Part Sale List evaluation is applicable but Analysis Code is not provided in the Part Sale List and Analysis Code in Part Sale Order is not mandatory, then the Part Sale Order would be auto setup in the applicable status without any analysis code.
 - d. If the Part Sale List evaluation is not applicable and Analysis Code in part sale order is mandatory, then the Part Sale Order will auto set up in 'Draft' status. User has to provide the Analysis Code in the PSO to make it 'Fresh'
 - e. If the Part Sale List evaluation is not applicable and analysis code in part sale order is not mandatory, then the Part Sale Order would be auto set up in the applicable status without any Analysis Code.
- 2. If the Analysis Code is available in Part Sale Order, then revenue and cost will be booked to the analysis code available in the PSO. The Analysis Code in the multiline Part Sale Order will be updated accordingly during creation.
- 3. If the Analysis Code is not available in Part Sale Order, then revenue and cost will be posted to the default Analysis Code as per the existing functionality.
- 4. During Issue Confirmation/Shipping note confirmation (Depending on set option- for regular part sale invoice) and Consignment Report confirmation (for consignment report invoice), Analysis Code (the Analysis Code in the Part Sale Order if provided) and the Account Code mapping will be validated.
- 5. User is allowed to modify the Analysis Code specified in the Part Sale Order till closure. In case of such modifications any invoices generated post modified will be posted with the updated analysis code. However the already created invoices would still carry the earlier Analysis Code as it is.
- 6. In case of order level T/C/D's default in the part sale invoice, the Analysis Code will be defaulted based on the value in the Part Sale Order. However user will be able to modify as required.\



7. For TCD's added in the invoice, user needs to manually provide the Analysis Code in the Invoice.

Exhibit 1:

Set Finance Process Parameters screen in the Part Sale Order business component

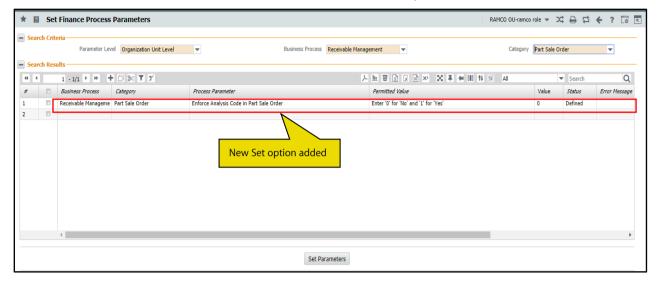


Exhibit 2: Manage Customer Part Sale List screen in the Customer business component

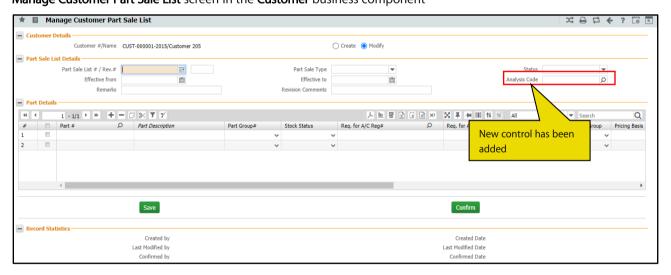
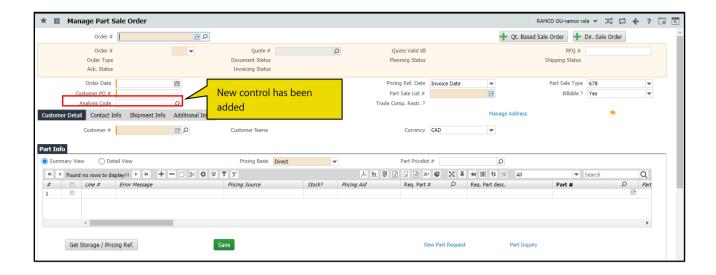


Exhibit 3:

Manage Part Sale Order screen





WHAT'S NEW IN SERVICE SALES MANAGEMENT?

Ability to derive Quote Approval requirement based on Quote Value and percentage of part Repl. Value

Reference: APRP-916

Background

Currently the system supports setting quote threshold limit as a flat value based on which Customer Approval requirement is auto set in the Sale Quotation.

The requirement is to have a provision to define Quote Approval Threshold as a percentage value on part cost and to automatically update the Customer Approval requirement as 'Required/Not Required' based on this threshold value in the Sale Ouotation.

Change Details

- A. New Parameters are added in the 'Operational Parameters' tab of Edit Terms & Execution link under the Sales Setup business process > Sale Contract component > Manage Sale Contract activity. (Exhibit-1)
 - 1. Category : Commercials

Element : Quote - Threshold

Description: Basis for Computation of Quote Threshold

Permitted Values: Enter "0" for "Flat Value", "1" for "% on Part Cost", "2" for "Not Applicable".

If this parameter is set as:

- <u>Flat Value</u>: The flat amount against the parameter 'Value / % Limit for Quote
 Threshold' should be considered as the Threshold value for comparison against the
 Ouote Value.
- <u>% on Part Cost</u>: The Threshold value should be considered based on the subsequent parameters for comparison against the Quote Value.
- <u>Not Applicable</u>: Customer Approval should be as per existing functionality (Left 'blank' for the user to select manually) and threshold should not be checked.

Note:

- 1. In case of Sale Contract with Applicability: Aircraft, the parameter 'Basis for Computation of Quote Threshold' can be set as '0' for 'Flat value' or '2' for 'Not Applicable' only
- 2. Subsequent parameters need not be defined if this parameter is set as 'Not Applicable'.
- 2. Category : Commercials

Element : Quote - Threshold

Description: Value/% Limit for Quote Threshold Permitted Values: Specify a valid Flat Value or %.

Note:

1. The existing parameter 'Value Limit for Quote Threshold' has been re-phrased.



- 2. The value provided against this parameter should be a positive integer greater than '0; which represents the 'Flat Amount' for Quote Threshold if the above set option-1 is set as 'Flat Value'.
- 3. The value provided against this parameter should be a valid percentage value greater than '0' and less than or equal to '100', which represents that "%" to be applied on part cost for Quote Threshold if the above set option is set as '% on Part Cost'.

3. Category : Commercials

Element : Quote - Threshold

Description: Basis for Computation of Part Cost for Quote Threshold

Permitted Values: Enter "0" for "Standard Cost", "1" for "Std. Purchase Cost", "2" for "Std. Sale

Cost", "3" for "Part Price List"

If this parameter is set as

- <u>Standard Cost</u>: Then system will take 'Standard Cost' value of the main core from Part Master to apply the threshold % for computation of Threshold Value.
- <u>Std. Purchase Price</u>: Then system will take 'Std. Purchase Price' value of the main core from Part Master to apply the threshold % for computation of Threshold Value.
- <u>Std. Sales Price</u>: Then system will take 'Std. Sales price' value of the main core from Part Master to apply the threshold % for computation of Threshold Value.
- Part Price List: Then system will take the value price defined for the main core from the Pricelist mentioned in the contract to apply the threshold % for computation of Threshold Value.

4. Category : Commercials

Element : Quote - Threshold

Description: Part Price List for Computation of Part Cost for Quote Threshold.

Permitted Values: Enter a valid Part Price List.

- Note: If the user has provided 'Basis for Computation of Part Cost for Quote Threshold' parameter as 'Part Price List' then the above mentioned parameter should be given with valid PPL of Price List type: Ref. Cat. or OEM in Active status.
- B. 'Customer Approval' value will be updated as 'Required/Not Required' on set up after comparing the Computed Quote value with the Threshold limit as per below defined Set options. (Exhibit-2)

Note:

- 1. The lowest rate will be considered for computation for Quote threshold, if more than one price exists for the same part as per the PPL defined against the parameter.
- 2. In case of Quote generated against a CO with multiple parts, the Total Quote threshold will be computed by considering the threshold computed for each part as per the definition in the sale contract.
- 3. In case of Quote generated against a CO with single part but multiple qty. The Total



- 4. Quote threshold is computed by multiplying threshold computed for part as per the definition in the sale contract with the Qty. and then compare with quote value.
- 5. The Quote threshold value is computed and converted in to quote currency for comparison. If the currency conversion has failed due to any error or exchange rate not available then no validation will be thrown and quote approval requirement will not be evaluated.
- 6. If there is any quote value change due to re-computation or pricing modification, the quote approval requirement will be re-evaluated. i.e., the latest Quote value will be compared with the Quote Threshold computed and the Customer Approval requirement will be updated accordingly on save.
- 7. In case of manual update of 'Customer Approval' by the user, the value selected by the user will be carried and no re-evaluation will be done even when the revisions are created/pricing modifications are done against that quotation.

Exhibit 1: Edit Terms of Execution screen in the Sale Contract business component

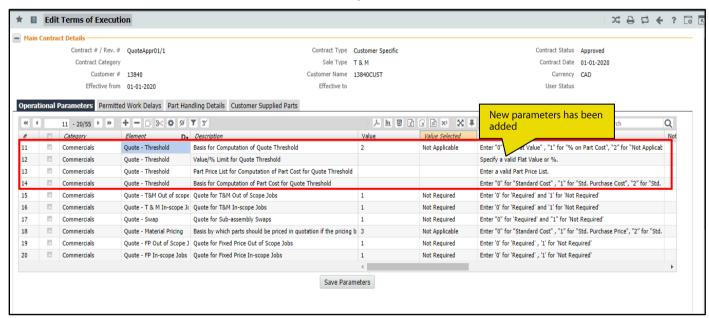
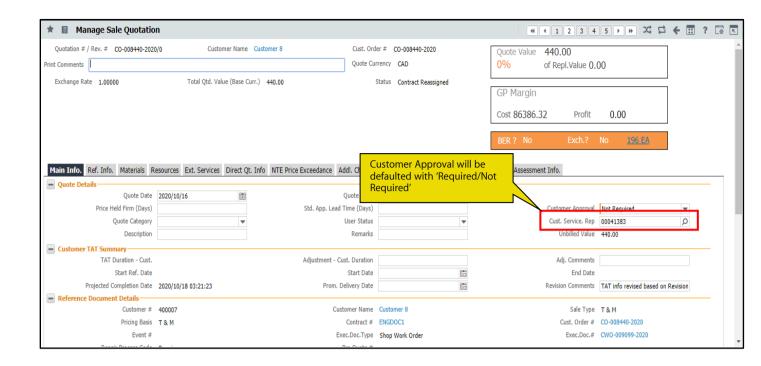


Exhibit 2: Manage Sale Quotation screen in the Sale Quotation business component







Ability to generate Monthly Invoice Release at station level to apply GST

Reference: APRP-779

Background

Some organizations bill its customers based on Fixed Charges per month for the maintenance services performed on inflight entertainment equipment fitted in the aircraft. However there are certain Customer Contracts where the invoices are subjected to tax depending on the station in which the work is being performed. Hence the segregation of Invoice Releases based on the station becomes mandatory.

Currently the Fixed Price per month is calculated based on the number of work packages generated at each station level, however Invoice Release cannot be segregated at Station Level. Therefore release generation is now facilitated at Station Level, such that those releases can be combined to apply taxes (GST) on the total invoice amount in the invoice depending on the station in which the work was performed.

Change Details:

- A. Set Sales Process Parameter screen: (Exhibit 1)
 - A new parameter is added in 'Set Sales Process Parameter' screen under 'Customer' business
 Component under 'Sales Setup' Business Process as given below (Exhibit 1):

Display parameters for : MRO Sales

Parameter for : Service Sale Billing

Process Parameter : Grouping of Monthly Invoice Released at station level

Permitted values : Specify "0" for "Required- Usage Based Charges ", "1" for "Required-Fixed

Monthly Charges ", "2" - for "Required- Both" and "3" for "Not Required

If the above set option is set as:

- "Required- Usage Based Charges: Only the Billing heads with Pricing basis as 'Usage Based' will be retrieved in Process Monthly Invoice screen at station level.
- Required-Fixed Monthly Charges: Only the Billing heads with Pricing basis as 'Fixed
 Monthly Charges' will be retrieved in Process Monthly Invoice screen at station level.
- Required- Both: The Billing heads with both Pricing basis as 'Usage Based' as well as 'Fixed Monthly Charges' will be retrieved in Process Monthly Invoice screen at station level.
- Not Required: The billing heads will not be retrieved at station level for both 'Fixed Monthly Charges', 'Usage Based' milestones.



B. Process Monthly Invoice Release screen:

A new column 'Station' is added in multiline of 'Update Usage' and 'Fixed Monthly Charges' tab of
 Process Monthly Invoice screen. The column displays the station against which the aircraft is reported
 in package for the given billing period. Column will be left blank when the station is not available for
 the eligible objects from the packages created during the billing horizon. (Exhibit 2 & Exhibit 3)

C. Select Documents screen:

• A new column 'Station' is added in multiline of 'Search Results' in 'Process/View Generated Bill' tab of Select Documents screen. The Column displays the station against which the aircraft is reported in package for the given billing period. The column will be left blank when the station is not available for the eligible objects from the packages created during the billing horizon. If multiple stations are included in a single Invoice Release, then column displays value as 'Multiple'. (Exhibit 4)

D. Manage Invoice screen:

- A new column 'Rel. Additional Info' is added in multiline of 'Monthly Release Info' of the Manage Invoice screen. The column displays the Aircraft Reg. #, station against which the release is generated for the given billing period. If multiple stations or aircrafts are included in a single Invoice Release, then column displays value as 'Multiple'. (Exhibit 5)
- A new link "View Initiate Invoice" is added in Manage Invoice screen to launch the Process Monthly
 Invoice screen to view the corresponding invoice releases. (Exhibit 5)

E. **View Invoice** screen:

- A new column 'Rel. Additional Info' is added in multiline of 'Monthly Release Info' of the View Invoice screen. The column displays the Aircraft Reg. #, station against which the release is generated for the given billing period. If multiple stations or aircrafts are included in a single Invoice Release, then column displays value as 'Multiple'.(Exhibit 6)
- An existing multiline column 'Release #' is changed as 'Data Hyperlink' to launch the Process Monthly
 Invoice screen to view the corresponding Invoice Releases.

F. Monthly Invoice Release Summary Report:

• A new column 'Station' is added in multiline of 'Monthly Invoice Report'. Column displays the station against which the aircraft is reported in package for the given billing period. If multiple stations are included in a single Invoice Release, then this column displays value as 'Multiple'. (Exhibit 7)



Exhibit 1:

Set Sales Process Parameters activity under the Customer business component

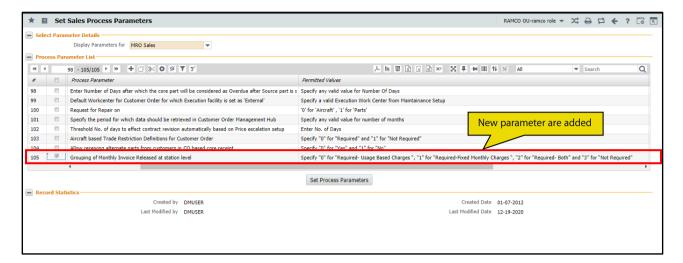


Exhibit 2:

Process Monthly Invoice Release activity under the Service Sale Billing business component

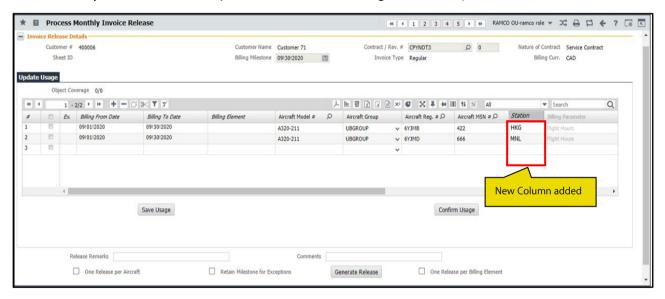


Exhibit 3:

Process Monthly Invoice Release activity under the Service Sale Billing business component



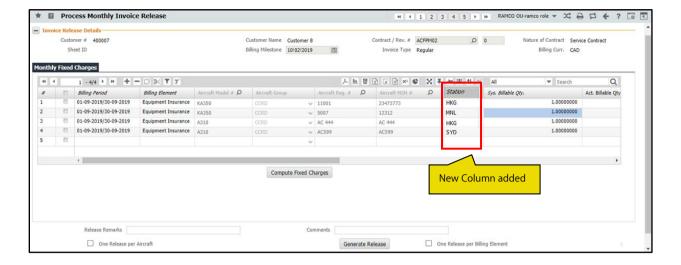


Exhibit 4:

Select Documents page in the Service Sale Billing business component

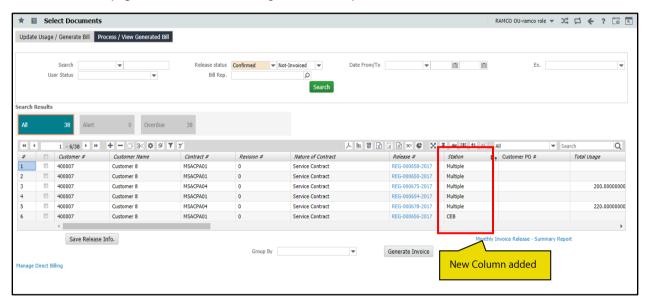


Exhibit 5:

Manage Invoice activity under the Customer Invoice business component



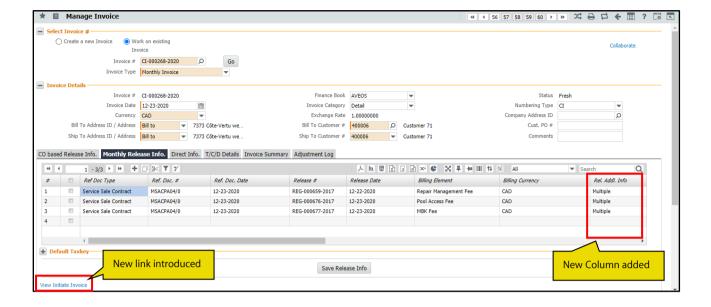


Exhibit 6:

View Invoice activity under the Customer Invoice business component

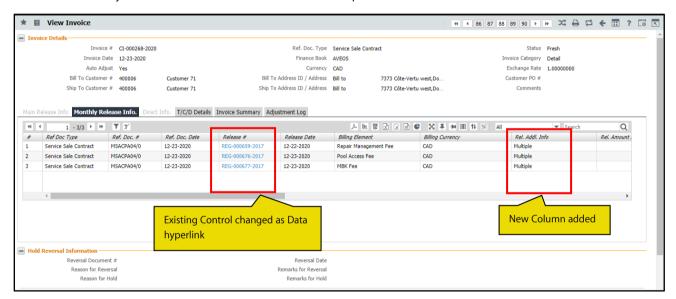
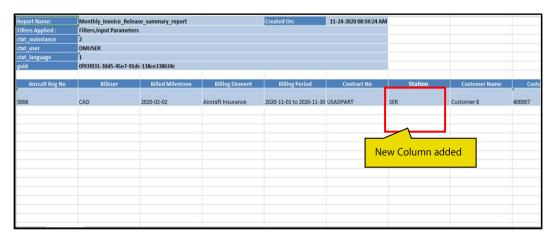


Exhibit 7:





WHAT'S NEW IN RECEIVABLES MANAGEMENT?

Ability to restrict transaction based on User to FB, User to Cost Center, Analysis Code and FB to Cost Center Mapping

Reference: APRP-1452

Background

Finance Book - Cost Center / Analysis Code based restrictions:

Organizations which have legal entities modelled as Finance Books under a company and require segregation of Cost Centers and Analysis Codes which are specific to the Finance Books, such that Cost Centers / Analysis Codes pertaining to one FB is not posted to the other and the vice versa. Cost Centers and Analysis Codes are unique to a company, managed at a company level and are available for usage across all the Posting Finance Books mapped to the Company. However certain organizations have policies to restrict posting of Cost Centers and Analysis Codes to certain FBs, to gain control over the usage of these entities so as to achieve timely and accurate management / statutory reporting.

Hence the requirement is to enable mapping of Cost Centers and Analysis Codes to Finance Book and to validate the approval and processing of transactions based on such mapping. It acts as an internal control tool for the management to regulate the usage of Cost Centers and Analysis Codes across multiple legal entities mapped as Finance Books.

Change Details

If Finance Book mapping based usage of Cost Center/Analysis Code are enabled in a company, and the definition to effect the same is defined in the **Manage Finance Book Mapping for Financial Dimensions** activity, based on the inclusion or exclusion the Cost Center/Analysis Code will be available for use in the transactions for a Finance Book only if those are not excluded or explicitly included. A company can opt for either Inclusion Basis or Exclusion Basis. This is applicable only for those finance transactions in which the Cost Center and Analysis Codes are entered by the user manually while performing the transactions.

- Inclusion: If the basis for the definition is inclusion, any user who creates transactions will be able to post to only those Cost Center/Analysis Code which are mapped as included to Finance Book of the transaction. A validation will be thrown in Create/ Save/ Authorize transactions if the user tries to use/post to the Cost Center/Analysis Code' that is not mapped as inclusion to the FB of the transaction.
- Exclusion: If the basis for the definition is exclusion, any user who creates transactions in the finance screens will be able to post to only those Cost Center/Analysis Code which are not mapped as exclusion to the Finance Book of the transaction. A validation will be thrown in Create/ Save/ Authorize transactions if the user tries to use/post to the Cost Center/Analysis Code that is not mapped as inclusion to the FB of the transaction.



Below is the list of Business Components for which User to Cost Center/ Analysis Code/ Account Code access rights have been implemented:

Receivables Management	Customer Invoice
Receivables Management	Customer Direct Invoice

Background

<u>Finance Book – User Mapping based restrictions:</u>

Organizations which have legal entities modelled as Finance Books and require decentralized management of Finance Books independently (as a non-shared services model), with access restrictions to Finance Books to be modelled as separate companies only currently. With separate Companies (OUs), the access to finance transaction and reports can be managed with activity access rights at the OU level. However, if other functions are common and only the Finance function needs access restriction, it cannot be managed unless Access Rights to User-Finance Book is introduced.

Business Components and activities in Book Keeping, Receivables Management, Payables Management and Fixed Asset Management business processes are accessible to the finance users based on the mapping of the activity to the Role(s). When the user has the access to an activity, they can post the transaction to any of the Finance Book that is part of the login OU.

Hence the requirement is to restrict posting of transactions to some of the Finance Books even though the user has access to the those activities. To restrict the access rights to the user and to enable posting of transactions only in the desired finance books, User(s)/Role(s) to finance book mapping is enabled, with exclusion or inclusion basis either with user name or role name.

Change Details

If Finance Book based user access rights are enabled in a company and the definition to effect the same is defined in the **Manage Access Rights for Finance Book**, based on the inclusion or exclusion the Finance Books will be available for selection in the transactions. A company can opt for either Inclusion basis or Exclusion basis.

- **Inclusion**: If the basis for the definition is inclusion, any user who launches the finance screens will have only the included Finance Books as per the access right definition, in the Finance Book dropdown of the transactions.
- Exclusion: If the basis for the definition is exclusion, any user who launches the finance screens will have only those Finance Books which are not excluded as per the access right definition, in the Finance Book dropdown of transactions.

Below is the list of Business Components for which User to Cost Center/ Analysis Code/ Account Code access rights have been implemented:



Receivables Management	Customer Invoice
Receivables Management	Customer Direct Invoice

Background

User – Cost Center/Analysis Code/Account Code based restrictions:

Cost Centers, Analysis Codes and Account Codes are unique for a given company and are available to all Users/Roles. This enables the users to access all Cost Centers, Analysis and Account Codes, thus giving a scope for posting of the transactions or entries for any of the CCs / Analysis Codes and Accounts. Some organizations have policies to restrict user access to Account Codes, Cost Centers and Analysis Codes to gain control / authorized usage of these entities by eligible users so as to achieve timely and accurate management/ statutory reporting.

The requirement is to enable the mapping of Cost Centers, Analysis Codes and Account codes to Users / Roles and to validate the approval and processing of transactions based on such mapping. It acts as a check for as an internal control tool for the management to regulate the access of Cost Centers, Analysis and Account Codes to Users by managing access rights.

Change Details

If Cost Center /Analysis Code/Account Code based user access rights are enabled in a Company, and the definition to effect the same is defined in the **Manage Access Rights for Accounts & Financial Dimensions**, based on the inclusion or exclusion, then the Cost Center/Analysis Code/Account Code will be available for use in the transactions for an user only if those are not excluded or explicitly included.

A company can opt for either Inclusion basis or Exclusion basis. This is applicable only for those finance transactions in which the account code, Cost Center, Analysis Codes are entered by the user manually while performing the transactions.

- Inclusion: If the basis for the definition is inclusion, any user who creates transactions in the finance screens will be able to post to only the included Cost Center/Analysis Code/Account Code as per the access right definition. A validation will be thrown in Create/ Save/ Authorize transactions if the user tries to use/post to the Cost Center/Analysis Code/Account Code' which is not included.\
- Exclusion: If the basis for the definition is exclusion, any user who creates transactions in the finance screens will be able to post to only those Cost Center/Analysis Code/Account Code which are not excluded as per the access right definition. A validation will be thrown in Create/ Save/ Authorize transactions if the user tries to use/post to the Cost Center/Analysis Code/Account Code' which is excluded.

Below is the list of Business Components for which User to Cost Center/ Analysis Code/ Account Code access rights have been implemented:

Receivables Management	Customer Invoice
Receivables Management	Customer Direct Invoice

Ability to generate Prepayment Invoice against Part Sale Order with capability to automatically adjust with Final Invoice

Reference: APRP-642

Background

Currently there is a provision to raise a Prepayment Invoice with reference to a customer order or a direct Prepayment Invoice. When a final invoice for the Customer Order is generated, depending on the auto adjust option, the prepayment invoice generated against the Customer Order will be adjusted with prepayment invoice and adjustment voucher will be generated automatically.

However, the same provision to generate a Prepayment Invoice against a Part Sale Order and adjust it against the Prepayment Invoice is not available.

The requirement is to have a provision in the Prepayment Invoice to generate it against a Part Sale Order or specific lines in the Part Sale Order and based on the auto adjust option selected in the Part Sale Invoice, the adjustment voucher should be created and auto adjustment should happen.

Change Details

A new control 'Ref. Doc. Type' has been added on the header section of the Manage Invoice
 UI of Manage Direct Prepayment Invoice activity of the Customer Invoice component under
 Receivables Management BPC. (Exhibit-1)

This combo will be loaded with the following values:

- <u>Customer Order</u>: Indicates that the Prepayment Invoice is being generated against a Customer Order.
- Part Sale Order: Indicates that the Prepayment Invoice is being generated against a Part Sale Order.
- Others: Indicates that the Prepayment Invoice is being generated with reference of document # other than Customer Order or Part Sale Order
- Ref. Doc. Type once selected against an invoice during creation will not be allowed to be modified. Hence this control would be disabled in the 'Work on Existing Invoice' mode when launched from Manage Invoice, Edit Invoice and Authorize Invoice activities.
- ✓ Depending on the Value selected in this control in the header section, the 'Ref. Doc. Type' control in the multiline will be updated.
- The following new display-only controls are added in the multiline under Direct Info. of the Manage Invoice and View Invoice Ul's of Manage Direct Prepayment Invoice activity of Customer Invoice component under Receivables Management BPC.(Exhibit- 1 & 3)



- Ref. Doc Line # Indicates the Line # of the Part Sale Order for which the Prepayment Invoice is being created
- Part # Indicates that Part # against the Ref. Doc. Line #
- Part Description Description of the part available against the Ref. Doc. Line #
- Qty Quantity of part available against the Ref. Doc. Line # as per the Part Sale Order
- Order Amount Final Value / Price available in the Part Sale Order for the respective Ref. Doc. Line #
- ✓ The above controls in the multiline will be visible when the Ref. Doc. Type is selected as 'Part Sale Order' in the header section.
- A new button 'Get Part Details' is added below the multiline of the Manage Invoice UI of Manage Direct Prepayment Invoice activity of Customer Invoice component under Receivables Management BPC.(Exhibit-1)
 - ✓ This button will be visible only when the Prepayment Invoice is being generated with reference to a Part Sale Order.
 - ✓ On click of this button, system will retrieve the line level part details of the Part Sale Order provided in the multiline and display in the newly added controls mentioned above.
 - ✓ Prepayment Invoice can be generated at:
 - a. <u>Order level</u> Clicking on get part details is not mandatory, Order # can be provided in the multiline along with Invoice value directly.
 - b. <u>Line level</u>: Order # can be provided in the multiline and on click of 'Get Part Details', system will retrieve the part level details of the PSO.
 The user will be able to select the lines against which Prepayment Invoice needs to be generated and remove the others.
- A new hyperlink View Part Sale Order has been added below the multiline of the Manage Invoice and View Invoice UIs of Manage Direct Prepayment Invoice activity of Customer Invoice component under Receivables Management BPC.(Exhibit- 1 & 3)
 - ✓ This Link will be visible only when the Prepayment Invoice is being generated with reference to a Part Sale Order.
 - ✓ The user will be able to view the details of the Part Sale Order for which the Prepayment Invoice is being generated by launching the Manage Part Sale Order screen from this hyperlink.
 - Note:
 - The Help on Invoice and search pages for Edit Invoice, View Invoice and Authorize Invoice have been facilitated to search for Prepayment Invoice created with referenced to Part Sale Order.



- 2. The tabs / controls available which are valid for Customer Order only are made hidden when the Ref. Doc. Type is selected as 'Part Sale Order and the Prepayment Invoice is being generated for Part Sale Order. These will be made visible when prepayment is being created for Customer Order or Others.
- 3. Prepayment Invoice can be created for only one 'Part Sale Order #' at a time.
- 4. The Customer # provided in the header of the prepayment invoice should match the customer # in the part sale order provided in the multiline.
- 5. When the prepayment invoice for Part Sale Order is generated, the sales tax rules defined for the applicable combination against the document type: 'Part Sale Invoice' will be defaulted and automatically applied as Invoice Level taxes.
- A new display only control 'Part/T/C/D/#' is added in the ML of the T/C/D Details tab of the Manage Invoice and View Invoice UIs of Manage Direct Prepayment Invoice activity of Customer Invoice component under Receivables Management BPC(Exhibit- 2 & 4)
 - ✓ This control will be visible only in case of prepayment invoice with reference to part sale orders.
 - ✓ This control is defaulted with the Part# available in the 'Direct Info.' tab against the Line#(s) for which TCD is being applied.
- A new tab 'Adjustment Log' has been added beside the 'Part Info.' multiline of the 'Manage Pack slip/Bill Back activity of 'Customer Direct Invoice' component under 'Receivables Management' BPC.(Exhibit- 5)

The following details will be displayed in the tab after adjustment of PPI with PSI after authorization.

- Ref. Doc. Type The Ref. Doc. Type from the PPI which is used for auto adjustment
- Ref. Doc # The Ref. Doc # from the PPI.
- Ref. Doc Value The value of the Ref. Doc. # (Basic value)
- Invoice # The Prepayment Invoice #
- <u>Invoice Date</u> The date of Prepayment Invoice
- Invoice Curr. The currency of Prepayment Invoice
- <u>Invoice Amount</u> The value of Prepayment Invoice (Total Value)
- <u>Already Adjusted</u> The value adjusted (if any). If the PSI is already adjustment already against any other document.
- Pending for Adjustment The balance amount of PSI pending for Adjustment
- <u>Current Adjustment</u> The amount of PSI that is being currently adjusted against the PPI available in that line.

On Authorization of Part Sale Invoice for a specific part sale order, system will verify if there are any unadjusted prepayment invoices are available with reference of the same part sale order. If available, based on the 'Auto Adjust' option selected in the invoice system will automatically create adjustment voucher for the part sale New combo control has been added

invoice and prepayment invoice and adjust the both to the extent of lowest amount among the two invoices.



Mote:

Even though the Prepayment invoice is generated at part level, adjustment will always happen at part sale order level only. If the user wishes to adjust part sale invoice with the prepayment invoice based on the parts for which invoice has been generated, then adjustment should be done manually.

Exhibit 1: Manage Invoice screen

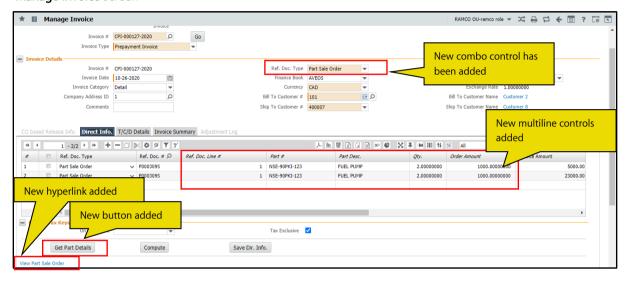


Exhibit 2: Manage Invoice screen - T/C/D Details tab

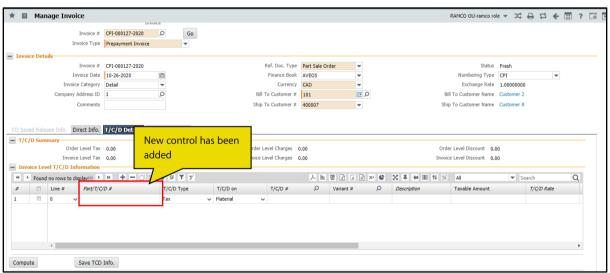


Exhibit 3: View Invoice screen



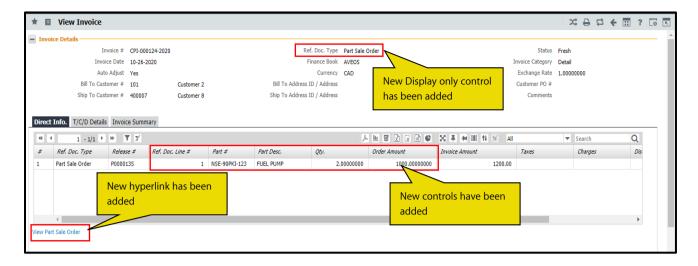


Exhibit 4: View Invoice screen – T/C/D Details tab

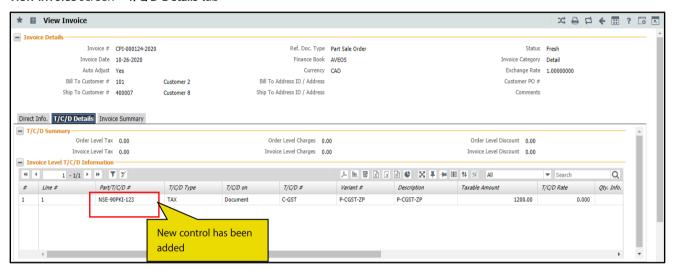
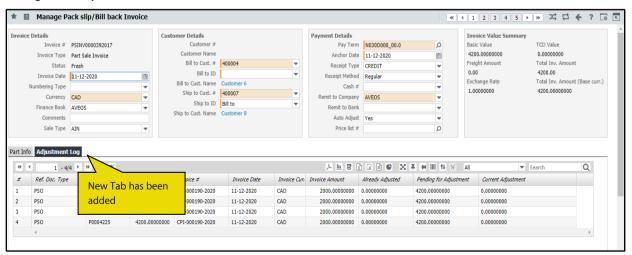


Exhibit 5: Manage Pack Slip / Bill Back Invoice screen



WHAT'S NEW IN SLA MANAGEMENT?

Ability to define the SLA sequence for different transaction types

Reference: APRP-315

Background

ITM organizations providing inventory technical management services to its customer, have standard SLA's to be followed for the services being provided. The SLA's needs to be tracked at each transaction-event level and actual duration should be compared with the standard duration as per the agreed terms and conditions. If there is any deviation, post mortem analysis will be done at each of the event level to identify the delay reason and take necessary action.

Hence the requirement is to identify the events along with the sequence in which they will be performed for a transaction, so the time taken for each event can be calculated accordingly.

Change Details

- A. A new component **SLA Management** is added under **Service Sale Management** business process. (Exhibit-1).
- B. A new activity **Manage SLA Timestamp Sequence** is added under **Service Sale Management** business process>**SLA Management** component. (**Exhibit-1**).
- C. A new UI Manage SLA Timestamp Sequence is launched and displayed under Service Sale

 Management business process>SLA Management component > Manage SLA Timestamp Sequence
 activity. (Exhibit-1).

The new UI is enabled with two sections:

1. Search Criteria

The following attributes are provided in the search section to retrieve the records based on the search criteria specified:

- <u>Terms For</u>: Indicates the cycle for which the timestamp sequence details available to be retrieved. Loaded with 'Sourcing', 'Returns' and 'Acknowledgement'
- <u>Transaction Type</u>: Indicates the transaction type of the cycle selected for the details to be retrieved. Loaded with the values based on the value selected in the 'Terms For' field.
 - a. Sourcing:
 - ✓ Blank
 - ✓ Part Sale Issue
 - ✓ Adv. Exchange Issue
 - ✓ Reg. Exchange Issue
 - ✓ Home Based Cons.-Issue



- b. Returns:
 - ✓ Blank
 - ✓ Adv. Exchange Core Return
 - ✓ Reg. Exchange Core Return
 - ✓ Home Based Cons.- Core Return

c. Acknowledgment:

- ✓ Blank
- ✓ Request Acknowledgment
- ✓ Order Acknowledgment
- <u>Status</u>: Indicates the status of the details to be retrieved. Loaded with 'Active', 'Inactive' and 'Blank.

Note:

- 1. Based on the search criteria provided, the applicable records already available are retrieved and displayed in the multiline
- 2. If 'Status' is selected as 'Blank', then all the records available in both 'Active' and 'Inactive' status for the selected 'Terms for' and 'Transaction type' will be retrieved.
- 3. If the 'Transaction type' is selected as 'Blank', then all the records available for all transaction types for the selected 'Terms for' will be retrieved.

2. SLA Time stamp details

The following details can be provided in the multiline for a selected 'Terms For' and 'Transaction Type' to generate a unique Line # for defining the timestamp sequence for the events that will be executed for the Transaction Type:

- <u>Terms for</u>: Indicates the cycle for which the Line # is to be generated. Lists the options
 'Sourcing', 'Returns' and 'Acknowledgment'. Defaulted with 'Sourcing' on screen launch
 or based on the value selected in the 'Header' 'Terms For' control (if user selects).
- <u>Transaction Type</u>: Indicates the transaction type of the cycle for which the Line # is to be generated. Lists the options the applicable values (as mentioned above) based on the value selected in the 'Terms For' in the Search Criteria section.
- <u>Line #:</u> Unique identification number generated by the system on saving details. This Line # will be used as reference to define the timestamp sequence.
- <u>Status</u>: Indicates the status of the definition available against the Line #. Loads with 'Active' and 'Inactive', defaulted with 'Active' on screen launch.



- Start Reference Date: Indicates the starting event for the cycle-transaction type combination for which the sequencing of the intermediate events needs to be defined.
 Values loaded with all the active Category Codes defined against the Category Type:
 'SLA Start Reference Date' under the Entity 'Common' available under Maintain Category
 Codes screen.
- End Reference Date: Indicates the ending event for the cycle-transaction type
 combination for which the sequencing of the intermediate events needs to be defined.
 Values loaded with all the active Category Codes defined against the Category Type:
 'SLA End Reference Date' under the Entity 'Common' available under Maintain Category
 Codes screen.
- Sys. Start Reference Date/Sys. End Reference Date: Indicates the system identified event/transaction for the user selected start/end reference dates. Lists the following values:
 - ✓ Blank,
 - ✓ Manual,
 - ✓ Request Generation Date & Time,
 - ✓ Request Confirmation Date & Time,
 - ✓ Request Acknowledgement Date & Time,
 - ✓ Source Doc. Due Date,
 - ✓ Customer Order Generation Date & Time,
 - ✓ Customer Order Confirmation Date & Time,
 - ✓ Customer Order Approval Date & Time,
 - ✓ Customer Order Acknowledgement Date & Time,
 - ✓ Issue Generation Date & Time,
 - ✓ Issue Confirmation Date & Time',
 - ✓ Shipping Note Generation Date & Time,
 - ✓ Shipping Note Confirmation Date & Time,
 - ✓ Advance Shipping Note Generation Date & Time,
 - ✓ Goods Receipt Date & Time,
 - ✓ Goods Receipt Confirmation Date & Time,
 - ✓ Goods Receipt Inspection Confirmation Date & Time,
 - ✓ Goods Receipt Generation Date & Time,
 - ✓ Goods Receipt Completion Date & Time
 - ✓ AWB Date & Time.
- <u>Timestamp Ref. defined?</u>: Indicates whether Timestamp Sequence has been defined or not for the cycle-transaction type combination in the **Set Timestamp Sequence** screen.



A new hyperlink Set Timestamp Sequence is added under the Service Sale Management business
process>SLA Management component > Manage SLA Timestamp Sequence activity > Set Timestamp
Sequence UI. (Exhibit-2)

The new UI is enabled with two sections:

1. SLA Timestamp Details:

The following details are available in this section retrieved based on Line # selected:

- Line #
- Terms for
- Transaction Type
- Start Reference Date
- Sys. Stamp Reference Date
- End Reference Date
- Sys. End Reference Date

Note:

- 1. 'Line #' is loaded with all the Line #(s) in active status defined under **Manage SLA Timestamp Details** screen.
- 2. When a particular Line # is selected in the header, all the other controls in the header are populated with the details defined against the Line # in the Manage SLA Timestamp Sequence screen.

2. Timestamp Sequence Details:

The following controls are available in the multiline under this section to identify the intermediate events between the start and end date and also the sequence:

- Start Reference Date Indicates the user defined reference date of the event
- Sys. Start Reference Date Indicates the system identified reference of the event
- Time Stamp Seq. Sequence of the event in the cycle

Note:

The Timestamp Ref. Defined?' control against the Line # in the Manage SLA Timestamp Sequence is updated as 'Yes' when at least one record is saved against that Line # in the Set Timestamp Sequence screen.



Exhibit 1:

Manage SLA Timestamp Sequence screen in the SLA Management business component

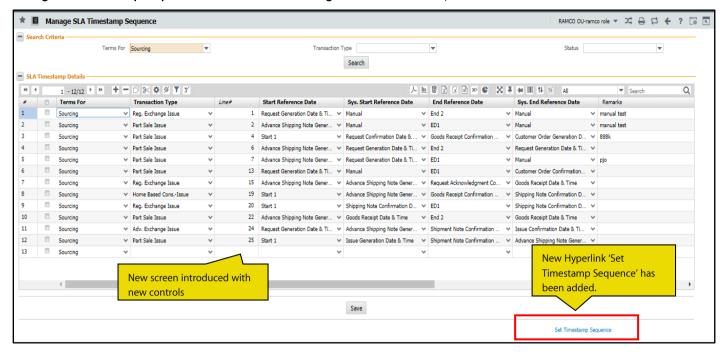
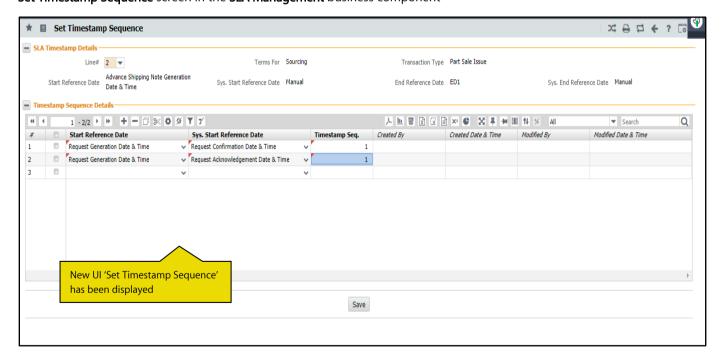


Exhibit 2: Set Timestamp Sequence screen in the SLA Management business component



WHAT'S NEW IN FLIGHT CONTRACT / FLIGHT BILLING?

Ability to define billing heads and maintain Invoice rates at call sign level in Flight Contract

Provision to generate Invoice Release by grouping at call sign level

Reference: APRP-1553

Background

Some organizations which provide flight charter services to their customers agree as part the Flight Contract, the pricing and invoicing terms for all the aircrafts that are chartered to their customers. In some contracts, these pricing and invoicing terms may be agreed at contract level, in some others it can be at each Aircraft Model level or Aircraft Reg. level. While we already have the provision in Flight Contract to define the billing and rates terms at contract level as well as the Aircraft Level, the new requirement is that these pricing and invoicing terms vary depending on the call sign against the aircraft has flown.

Hence the requirement is to be able to define the billing heads and rates in the contract at call sign level, generate Flight Sheets with billing heads based on the call sign identified from the Journey log and then group and generate Invoice Release at call sign level.

Change Details

Flight Contract:

- A. A new combo control 'Call Sign #' is added in the multiline of the 'Invoice Basis' tab under the Flight

 Operations business process > Flight Contract component > Manage Flight Contract activity. (Exhibit-1)
 - This control will be loaded with:
 - 'Blank'
 - The 'Customer Call Sign #' (s) which are defined in the **Maintain Call Sign Information** screen for this applicable Contract #.

- 1. Defining the billing heads at call sign level is not mandatory.
- 2. However if the user starts defining one billing head with call sign, then all the billing heads at contract level or line level(except for contract level one time fixed Charges) should be defined with call sign.
- Billing head definitions are allowed at contract level / Line # level with reference to different call signs with different milestones.
- B. A new combo control 'Call Sign #' is added in the multiline of the 'Invoice Rates' tab under the Flight

 Operations business process > Flight Contract component > Manage Flight Contract activity. (Exhibit-2).



- Note:
- Defining Invoice rates at call sign level is not mandatory. (Even though definition in Invoice basis tab is available at call sign level).
 - Rate definitions are allowed in the 'Invoice Rates' tab at line # Call Sign #- Billing Head or Contract - Call Sign # - Billing Head level.
- C. A new combo control 'Call Sign #' is added in in the 'Select Billing Heads' section & a new display only control 'Call Sign #' is displayed in the multiline of the 'Usage Rates Slab Based' tab under the Flight Operations business process > Flight Contract component > Manage Flight Contract activity. (Exhibit-3).
 - Note:
 - Defining Slab Rates at call sign level is not mandatory. (Even though definition in Invoice basis tab is available at call sign level).
 - Slab rate definitions are allowed at line # Call Sign #- Billing Head or Contract Call Sign # -Billing Head level.

1. Flight Contract Evaluation:

During Creation of Flight Sheet, the Call Sign # provided in the JL will be considered to evaluate the Applicable Flight Contracts (available in Flight Contract or definitions in Maintain Customer Call Sign Information). If Call Sign # is not provided, the existing functionality would prevail.

2. Grouping logic for flight generation:

When multiple Journey Logs are selected for Flight Sheet generation, 'Call Sign #' will also be considered as attribute and One Flight Sheet per Call Sign # will be generated.

3. Eligible Billing:

During Flight Sheet generation, based on the Call Sign # availability in the Journey Log and the definitions in the applicable Flight Contract, only the billing heads applicable for the line #- Call Sign # will be considered for billing.

- D. A new display only control 'Call Sign #' is added in the multiline of the 'Search Results' section under the Flight Operations business process > Flight Billing component > Manage Flight Invoice Release activity > Select Documents UI to display the call sign # against which the milestone is populated or Invoice Release is generated.(Exhibit- 4)
- E. Two new options: 'Contract Call Sign #' and 'Contract Line # Call Sign #' are provided in the combo 'Group by' Option. (**Exhibit- 4**)
 - If the Group by is selected as:



- Contract # Call Sign #: One invoice release for each Contract Call Sign #
 combination will be generated.
- Contract # Line # Call Sign #: One invoice release is generated for each Contract -Line # - Call Sign # combination.
- F. The existing 'Contract # /Line #' control in the 'Release Main Info.' section is renamed as 'Contract # / Line #/ Call Sign #' under Flight Billing component > Manage Flight Invoice Release activity > Manage Flight Invoice Release UI. (Exhibit- 5)

- 1. If the billing heads in the 'Invoice Basis' tab of flight contract are not defined at Call Sign level, then milestones will be populated as per the existing logic.\
- 2. If the set option 'Apportioning of Fixed Charges based on no. of days flown' is set as
 - "Required': Then the Invoicing Milestones for billing heads with Invoicing Element/Charge type: 'Fixed Charges - Std. rate' will be retrieved for billing (depending on the invoicing milestone definition) only when at least one flight sheet is available/generated for the Contract #/Contract - Call Sign #/ Line #/Line # - Call Sign # combination and milestone date is for the horizon is achieved for the billing head.
 - 'Not required': Then the existing functionality would prevail and the milestones are retrieved as per the existing functionality.

Exhibit 1: Edit Pricing & Invoicing Info. screen of Flight Contract component

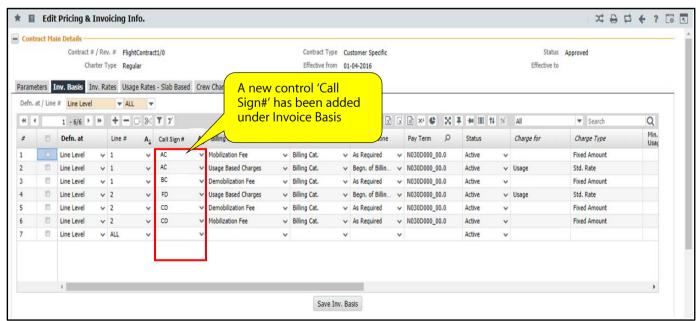




Exhibit 2: Edit Pricing & Invoicing Info. screen of Flight Contract component:

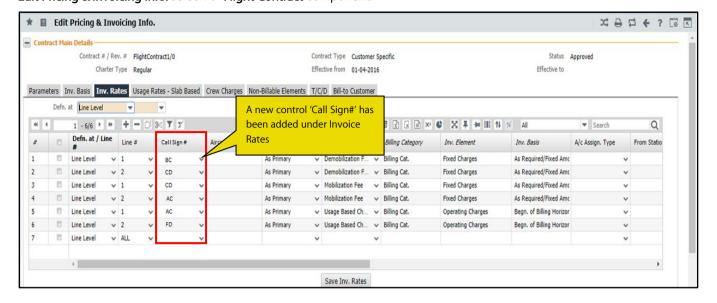


Exhibit 3: Edit Pricing & Invoicing Info. screen of Flight Contract component:

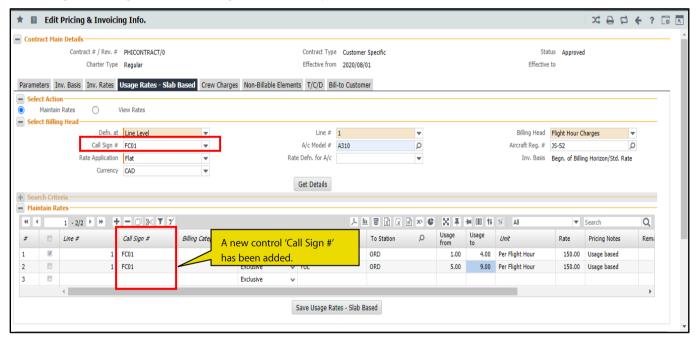


Exhibit 4: Select Documents screen of Flight Billing component



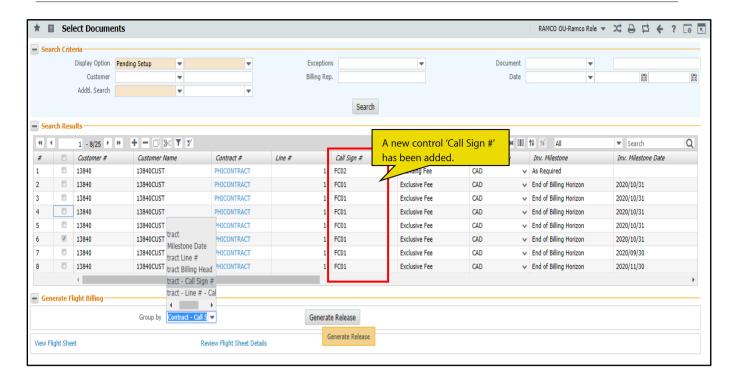
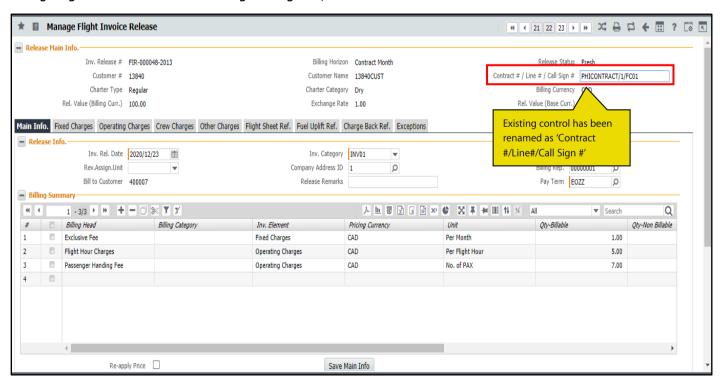


Exhibit 5: Manage Flight Invoice Release screen of Flight Billing component:





Provision to apportion Monthly Fixed charges at call sign based on no. of days flown

Reference: APRP-1554

Background

Currently Fixed Charges billing to the customer against a Flight Contract can be: 'One Time – Per contract / per aircraft', 'per month (throughout the contract period) - per contract / per aircraft and 'Per Day (for the effectivity of Aircraft) – per Aircraft'.

However there is no provision to bill the customer for fixed charges per day depending on the number of aircrafts available or flown.

Hence the requirement is to consider the number of days the aircraft has flown for billing the fixed charges as well

Change Details

New parameters are added under the **Edit Pricing & Invoicing Info.** page of **Flight Operations** business process > **Flight Contract** component > **Manage Flight Contract** activity. (**Exhibit-1**)

5. Category : Billing

Element : Fixed Charges

Process Parameters: Apportioning of Fixed Charges based on no. of days flown

Permitted Value : Enter '0' for 'Required' and '1' for 'Not Required'

If this is parameter is set as

- Not Required: Then Apportioning of Fixed charges will not be done based on no. of days flown.
- Required: Then Apportioning of Fixed charges will be done based on no. of days flown.

6. Category : Billing

Element : Fixed Charges

Process Parameters: Basis on which no. of days should be computed for apportioning fixed

charges

Permitted Value : Enter '0' for 'JL Date'

If this is parameter is set as

- o '0' for JL Date: if the above parameter-1 is set as '0' 'Required'. Indicates that the no. of days will be considered based on the unique dates on which Journey log is available for Aircraft.
- o 'Blank': 'Blank' if the above parameter-1 is set as '1'- 'Not required'.

WHAT'S NEW IN SALES TAX RULES?

Ability to calculate ADAPT tax based on Station and Segment tax based on number of passengers in Customer Invoice

Reference: APRP-1043

Background

US Government has identified certain airports as part of its 'Airport Development Aid Program' (ADAP). Flight service providers are charged with Additional Taxes (ADAPT charge) for landing and take-off from those Airports. So the heli charter organizations who operate its flights in these airports to its customers have to pay the tax on the revenue earned for journeys to and from these stations which they will collect from the customers.

Hence provision is needed to apply these taxes in the Flight Invoice if any journey is made in the respective stations and taxable amount to be considered to the extent of that revenue from these stations. The requirement has been met by introducing a new tax type in the TCD master with applicable attributes available only for organizations in USA. Sales Tax Rules are enhanced to capture the station (from and to) and the Aircraft Reg. for which these taxes are applicable along with provision to specify the element on which the taxes should be applied.

On generation of Flight Invoice from Invoice Release, Sales Tax Rules will be automatically applied and the ADAP and Segment tax will be calculated based on the standard computation logic defined based on the new tax type metadata introduced.

Change Details

A. A new control 'Aircraft Model' is added in the multiline and in header section of Sales Setup business process >Sales Tax Rules component > Manage Sales Tax Rules activity. (Exhibit-1)



- New meta data "ADAP" has been introduced under 'Tax Type' in the TCD master to define the ADAP TCD Codes.
- 2. New meta data 'ADAP' and 'SEGMENT TAX' has been introduced under 'Tax Category' for Tax Type 'ADAP" in the TCD master to define the ADAP and Segment TCD's.
- 3. Sales Tax Rules for document type:' Customer Misc. Invoice Flight Contract based' can be defined with Customer Group, Aircraft Model and Station.
- 4. "Aircraft Reg. #' based definitions will not be allowed for any other document types.
- B. New Values 'Fixed -Std. Rate', ' Usage Per hour', 'Others-No. of Pax' are loaded in the 'Applied n' in the multiline of the Sales **Setup** business process >**Sales Tax Rules** component > **Manage Sales Tax Rules** activity along with existing values.



Mote:

- 1. Newly introduced values for 'Applied On' are allowed to define the Sales Tax Rules only against 'Customer Misc. Invoice Flight Contract based' document type. These will not be allowed for any other document types.
- 2. Applied on:
 - a. **Fixed Std. rate**: Indicates that the tax will be applied only on all the billing heads with invoicing element 'Fixed Charges' and Charge Type 'Std, rate' available in the flight invoice release for which Flight Invoice is generated.
 - b. **Usage Per Hour:** Indicates that the tax will be applied only on all the billing heads with invoicing element 'Operating Charges' and Unit 'Per Hour' available in the Flight Invoice Release for which Flight Invoice is generated.
 - c. Others No. of Pax.: Indicates that the tax will be applied based on the number of passengers information passed on from the journey log.
- 3. Applied on 'Others- No of Pax.' can be selected only when the TCD code and variant selected against any line is of basis: Unit Rate.

Inheritance of Sales Tax Rules (Tax Type - ADAP, Tax Category - ADAP Tax):

On generation of Flight Invoice (either automatically on confirmation of Invoice Release or manually generation by clicking on 'Generate Invoice'), the Sales Tax Rules defined at Aircraft Model and Station combinations are inherited and applied provided the Flight Invoice Release has at least one Flight Sheet with the Journey Logs having From Station/To Station as defined in the Sales Tax Rules, Flight Sheet generated for at least one Aircraft Reg # belonging to the Aircraft Model defined in the Sales Tax Rules and Invoice Release has billing heads with the attributes as 'Applied On' defined in the Sales Tax Rules.

- 1. Taxable Amount for TCD with Tax Type: ADAP and Applied on 'Fixed Std. Rate':
 - Taxable Amount = Sum of { Fixed charges at each Aircraft Level * No. of days the aircraft has flown in that station /Total no. of days the Aircraft has flown in the billing horizon }
- 2. Taxable Amount for TCD with Tax Type: ADAP and Applied on 'Usage Per hour':
 - Taxable Amount = Sum of { Operating charges at each Aircraft * No. of hours aircraft has flown in that station/Total no. of hours the Aircraft has flown in the billing horizon}

- 1. Irrespective of definition in Sales Tax Rules (defined separately at Station and Model level), aggregate taxable amount at each TCD code / variant level will be consolidated for all the Billing Heads and shown in the Invoice Release.
- 2. Only the aircrafts belonging to the model for which the Sales Tax Rules are applied should be considered.
- 3. Station indicates either 'From Station' or 'To Station' available in any of the JL's considered for generating the Invoice Release should be matching with the station defined against the Sales Tax Rules.
- 4. On the taxable amount computed, the tax rate as defined against the TCD rate will be applied to compute the tax amount.



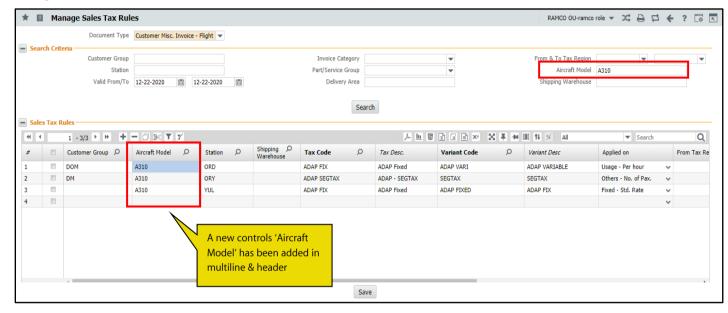
- 3. Taxable Amount for TCD with Tax Type: ADAP and Applied on 'Others No. of Pax.':
 - Taxable Amount = Total no. of passengers against all the Journey legs in all the Journey logs
 of flight sheets considered for billing.

Note:

Taxable Amount = Total no. of passengers (maintained in backend) against all the Journey legs in all the Journey logs of flight sheets considered for billing * TCD rate.

Exhibit: 1

Manage Sales Tax Rules screen in the Sales Tax Rules business component





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